

Table I

AUM REPORT FOR THE QUARTER ENDED September 30, 2011

Asset class wise disclosure of AUM & AAUM

Category	Rs. in Lakhs	
	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	3,731,129.44	3,867,021.46
Equity (other than ELSS)	2,564,906.52	2,618,155.74
Balanced	701,766.58	707,413.59
Liquid	1,236,539.42	1,547,053.47
Gilt	17,611.29	17,211.55
Equity - ELSS	372,570.49	391,650.24
GOLD ETF	35,981.56	34,205.14
Other ETF	-	-
Fund of Fund investing overseas	-	-
Total	8,660,505.30	9,182,711.19

Table II

AUM REPORT FOR THE QUARTER ENDED September 30, 2011

Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	64%
Next 10 Cities	16%
Next 20 Cities	7%
Next 75 Cities	6%
Others	6%
Total	100%