

Table I

AUM REPORT FOR THE QUARTER ENDED (31/12/2011)

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	3,806,057.40	3,899,182.92
Equity (other than ELSS)	2,378,033.30	2,545,788.72
Balanced	646,084.80	689,097.96
Liquid	855,841.46	1,291,892.02
Gilt	23,352.10	18,650.50
Equity - ELSS	351,699.72	369,969.07
GOLD ETF	53,753.43	48,221.42
Other ETF	-	-
Fund of Fund investing overseas	-	-
Total	8114822.21	8862802.61
Fund of Funds-Domestic	18,065.26	10905.04

Table II

AUM REPORT FOR THE QUARTER ENDED (31/12/2011)

Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	62.43%
Next 10 Cities	17.27%
Next 20 Cities	7.37%
Next 75 Cities	6.42%
Others	6.48%
Total	100.00%