

Table I

AUM REPORT FOR THE QUARTER ENDED (30/09/2013)

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

| Category | AUM as on the | Average AUM for the |
|---------------------------------|---------------------|----------------------|
| Income | 4,699,124.97 | 4,779,953.11 |
| Equity (other than ELSS) | 2,483,384.27 | 2,548,533.63 |
| Balanced | 641,019.42 | 662,106.94 |
| Liquid | 1,075,006.72 | 1,812,513.99 |
| Gilt | 31,615.72 | 33,079.84 |
| Equity - ELSS | 387,244.24 | 387,118.21 |
| GOLD ETF | 80,691.99 | 81,328.66 |
| Other ETF | - | - |
| Fund of Fund investing overseas | - | - |
| Total | 9,398,087.33 | 10,304,634.38 |
| Fund of Funds-Domestic | 40,243.26 | 39,580.31 |

Table II

AUM REPORT FOR THE QUARTER ENDED (30/09/2013)

Disclosure of percentage of AUM by geography

| Geographical Spread | % of Total AUM as on the last day of |
|---------------------|--------------------------------------|
| Top 5 Cities | 64.52% |
| Next 10 Cities | 16.32% |
| Next 20 Cities | 6.84% |
| Next 75 Cities | 6.60% |
| Others | 5.72% |
| Total | 100.00% |