

Table I

AUM REPORT FOR THE QUARTER ENDED (31/12/2015)

Asset class wise disclosure of AUM & AAUM

(Rs. In Lac)

| Category | AUM as on the last day of the Quarter | Average AUM for the Quarter |
|---------------------------------|---------------------------------------|-----------------------------|
| Income | 6,611,357.88 | 6,915,923.60 |
| Equity (other than ELSS) | 5,077,348.51 | 5,001,784.44 |
| Balanced | 1,434,313.67 | 1,413,334.19 |
| Liquid | 2,806,118.65 | 3,501,727.61 |
| Gilt | 342,662.28 | 355,448.23 |
| Equity - ELSS | 591,902.48 | 592,149.45 |
| GOLD ETF | 53,670.72 | 56,167.27 |
| Other ETF | 3,235.90 | 766.53 |
| Fund of Fund investing overseas | - | - |
| Total | 16,920,610.09 | 17,837,301.33 |
| Fund of Funds-Domestic | 28,367.45 | 29,320.93 |

Table II

AUM REPORT FOR THE QUARTER ENDED (31/12/2015)

Disclosure of percentage of AUM by geography

| Geographical Spread | % of Total AUM as on the last day of the Quarter |
|---------------------|--|
| Top 5 Cities | 61.97% |
| Next 10 Cities | 16.58% |
| Next 20 Cities | 7.23% |
| Next 75 Cities | 7.37% |
| Others | 6.85% |
| Total | 100.00% |